



DISC Strength and Productivity Builder
When is your strength a weakness?

Have you ever wondered why it's so easy to work with some people – you think the same way, you take the same approach to work, you just *click*? And then there's everyone else ... Newsflash! We're not all the same! We all possess inherent strengths that come as second nature to us. But without learning how to flex our behavior to adapt to the needs of others, those very strengths can become roadblocks on our way to effectiveness!

Build Better Business Relationships
Using the DISC Behavioral Assessment
Online Access • User-friendly • 97% Accurate

- Easy to use: complete in 10 minutes or less
- Customized, confidential 29 page report
- Computerized scoring for greater accuracy
- Includes Personal Action Plan
- Meets APA & AERA standards for reliability and accuracy

Prior to the workshop, participants will complete their on-line DISC® assessment and bring their personal 29 page report with them. Through interactive discussion and exercises, attendees will gain a greater understanding of their own styles and the styles of others. Workshop inclusions:

- Introduction to DISCself and e-graphs
- Applying the *Platinum Rule*
- Behavioral Style Overview
 - Strengths and struggles
 - Motivators, Work Preferences, Communication tips for others
- Adaptability
 - Flexing your style
 - Strategies for working with others
- Interactive exercises to lock-in learning
- Operational Action Plan for improving their interpersonal effectiveness.

Value to participants: In this interactive, lively session, participants learn the importance of self-management and flexibility as it applies to building influence and leadership capabilities. They will gain key insights into their own behavioral style as well as learn how to recognize the styles of those they lead or work with, leading to greater understanding and improved workplace effectiveness.



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“Look where you’re going, not where you’ve been.”